

FINANCIAL HIGHLIGHTS

| IN MILLIONS OF RUPIAH | DECEMBER 31 2017 | 2016 | 2015 | 2014 | 2013 |
|--------------------------------------|------------------|-----------|-----------|--------------|--------------|
| Net Sales | 2.706.395 | 2.526.776 | 2.314.890 | 2.308.204 | 2.027.899 |
| Gross Profit | 1.006.977 | 983.439 | 877.912 | 897.295 *) | 769.437 *) |
| Income from Operations | 225.321 | 235.854 | 218.680 | 256.515 *) | 213.072 *) |
| Net Income | 179.126 | 162.060 | 544.474 | 175.829 *) | 150.536 *) |
| Profit of the period attribute to: | | | | | |
| Owners of the parent entity | 179.126 | 162.060 | 544.474 | 175.829 *) | 150.536 *) |
| Non-controlling interests | - | - | - | - | - |
| Comprehensive Income | 157.605 | 150.724 | 541.117 | 167.476 *) | 136.663 *) |
| Current Assets | 1.276.479 | 1.174.482 | 1.112.673 | 874.017 | 726.505 |
| Non-Current Assets | 1.085.329 | 1.010.619 | 969.424 | 989.663 *) | 747.414 *) |
| Total Assets | 2.361.807 | 2.185.101 | 2.082.097 | 1.863.680 *) | 1.473.920 *) |
| Current Liabilities | 259.807 | 223.305 | 222.931 | 486.054 | 203.321 |
| Non-Current Liabilities | 243.674 | 178.637 | 144.295 | 125.455 *) | 111.510 *) |
| Equity | 1.858.326 | 1.783.159 | 1.714.871 | 1.252.171 *) | 1.159.089 *) |
| Total Liabilities & Equity | 2.361.807 | 2.185.101 | 2.082.097 | 1.863.680 *) | 1.473.920 *) |
| Net Income / Net Sales | 6,6% | 6,4% | 23,5% | 7,6% *) | 7,4% *) |
| Net Income / Total Assets | 7,6% | 7,4% | 26,2% | 9,4% *) | 10,2% *) |
| Net Income / Equity | 9,6% | 9,1% | 31,8% | 14,0% *) | 13,0% *) |
| Current Assets / Current Liabilities | 491,3% | 526,0% | 499,1% | 179,8% | 357,32% |
| Total Liabilities/Equity | 27,1% | 22,5% | 21,4% | 48,8% | 27,2% |
| Current Liabilities / Total Assets | 11,0% | 10,2% | 10,7% | 26,1% *) | 13,8% *) |
| Net Income per Share (Rupiah) | 891 | 806 | 2.708 | 874 *) | 749 *) |

*) As restated

